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## President's Message

Laura Nomura, City of Riverside



**I can't believe it's already November! Are you ready for the holidays?**

The leadership of CSMFO had a busy October. On October 15-16, 2012 we held our Annual Strategic Planning Workshop and Board meeting in Oakland, California. The Strategic Planning session was led by President-Elect Pauline Marx and facilitated by Don Maruska, Director of CSMFO's Coaching Program and contracted facilitator. We had a wonderful turnout of approximately 30 individuals... [Continue Reading](#)

## Executive Director's Message

Melissa Dixon, CAE



Happy November everyone!  
(Where has the year gone??)

As it's November, a few important things are going to be coming down the e-pike to you all this month... [Continue](#)

## Save the Date: CSMFO Conference

Mark Moses, Interim Finance  
Director, City of San Rafael

It's not too early to start planning for the 2013 CSMFO Annual Conference. Make sure your mid-year budget updates, winter sports and other activities don't conflict with the conference dates (February 20-22, 2013). The Oakland Marriott City Center will serve as the conference hotel. [Continue Reading](#)

## Don't Let Budget Cuts Keep You From Joining Us

### 2013 CSMFO Annual Conference

This year we have over 30 educational sessions planned, great keynote speakers, and a host of other events that promise to provide you with high quality training and endless networking opportunities all while enjoying the rich culture and cuisine of Oakland, California.

**Scholarships Available!**

## IRS Payroll Tax Audits

David Hale, CPA, Tax Partner, LSL, CPA's

There are a variety of areas covered when tasked with an IRS Payroll Tax Audit. We can cover areas of examination, preparing for the audit, how to reduce your odds of being selected for an audit, the care and feeding of your IRS agent, and relief provisions... [Continue Reading](#)

## Host for CSMFO's Accounting and Fiscal Policy Classes

Do you want to be more involved with CSMFO? Consider hosting one of our classes in 2013! In case you didn't know, CSMFO offers Introductory, Intermediate Governmental Accounting and Fiscal Policy Training classes throughout the year...

[Continue Reading](#)

## Dealing With Reduced Local Government Funding

Doug Jensen, Senior Vice President,  
MuniServices

Over the last 10 years, state funding to local governments in California has been reduced by nearly \$18 billion. With the ongoing impact of these revenue losses, cities and counties may need to find new forms of revenue.... [Continue Reading](#)

## The City of Palo Alto Has Released Open Budget

Open Budget is a tool that makes it easier for our community to understand and use our City's financial information.

[Continue Reading](#)

## Conference Registration Opens On November 15th!

**California Finance...And All That Jazz**



Mark Your Calendar:  
February 19-22, 2013  
Marriott City Center  
Hotel and Convention  
Center  
Oakland, CA

## Chapter Meeting

**South Bay & Central LA & CMTA Division 2 Holiday Lunch - December 6**

**What Lies Ahead for Sales & Use Tax**

- Doug Jensen, Senior Vice-President, Client Services of MuniServices

## Upcoming Events

**Answering Your Questions about Pension Reform - November 15**

- Mary Bradley, Senior Advisor Career Development Committee

**2012 CSMFO Annual Weekend Training Seminar - November 16**

## Vote Now For the 2013 Board of Directors!

The positions that are currently up for election are:

- President-Elect
- North Board Director (1)
- South Board Director (1)

[Vote Here](#)

## Education Opportunities

- Archived Sept. Webinar - Available Now
- UC Davis Finance Courses - Dates Vary
- Annual Weekend Training Seminar - November 16-18
- Strengthen Your Financial Management Skills - January 14 (Two Half-Day Training Programs)

Visit the [www.csmfo.org/events](http://www.csmfo.org/events) for more info!

## Career Center

Senior Accountant, Otay Water District  
Salary Range \$78,712.19 - \$98,389.87  
Application Deadline: Until filled

Finance Director, City of Cotati  
Salary Range \$7,961-\$9,677/month  
Application Deadline: January 07, 2013

Senior Auditor, City of San Jose Police Dept.  
Salary Range \$74,484.80 - \$95,409.60  
Application Deadline: November 30, 2012

Assistant Finance Director, City of Vallejo  
Salary Range \$112,810 - \$137,122, DOQ  
Application Deadline: November 30, 2012

Director of Administrative Services/Chief Financial Officer, City of Beverly Hills  
Salary Range Up to \$196,969  
Application Deadline: November 30, 2012

Deputy Treasurer-Tax Collector, County of Monterey  
Salary Range \$85,368 - \$116,520  
Application Deadline: November 30, 2012

Accountant II, United Water Conservation District  
Salary Range \$56,930- \$69,200  
Application Deadline: November 30, 2012

Finance/Human Resource Director, Avery Associates  
Salary Range \$155,628  
Application Deadline: November 30, 2012

Finance Manager, City of La Puente  
Salary Range \$5,707 - \$6,937/month  
First Review: November 26, 2012

Senior Accountant, City of Rialto  
Salary Range \$5,397 - \$7,233/month  
Application Deadline: November 21, 2012

Accounting Supervisor, South Gate  
Salary Range \$5,274 - \$6,410/month  
Application Deadline: November 21, 2012

Senior Account Clerk, City of Novato  
Salary Range \$3,790 - \$4,607/month  
Application Deadline: November 20, 2012

Controller, Mojave Water Agency  
Salary Range \$66,804 - \$103,548  
Application Deadline: November 19, 2012

Assistant Director of Finance, Peckham & McKenny  
Salary Range is Under Review  
Application Deadline: November 19, 2012

Finance Director/City Treasurer, City of El Cerrito  
Salary Range Control Point of \$142,080  
Application Deadline: November 19, 2012

## Welcome New Members!

Check out who joined CSMFO during the month of October.

Principal Accountant (Exempt), City of Beverly Hills  
Salary Range \$77,820.00 - \$96,684.00  
Application Deadline: November 16, 2012

Accounting Tech (Payroll), City of Marina  
Salary Range \$4,294 - \$5,188/month  
Application Deadline: November 14, 2012

Senior Accounting Technician, City of Arcadia  
Salary Range \$3,679 - \$4,595/month  
Application Deadline: Until filled

Assistant Director of Finance, City of Perris  
Salary Range \$122,285 - \$148,638  
Application Deadline: Until filled

Power Settlements Analyst, Placer County Water Agency  
Salary Range Based on Qualifications  
Application Deadline: Until filled

## Coaching Corner

Editor's Note: The CSMFO Career Development Committee is pleased to announce a new, periodic MiniNews feature column where CSMFO volunteer coaches will offer professional commentary and career-related insights. The focus of the first article is on the need for continual professional development at all levels due to constant change in the California municipal finance realm and how CSMFO is uniquely situated to bring all of us up to speed on the latest trends. The first article is provided by Mary Bradley, who has led a long and distinguished career in California municipal finance and is still involved in promoting the profession through her work with the Career Development Committee of CSMFO.

## The Name of the Game is Rapid Change

Mary Bradley, Senior Advisor Career Development Committee

Greetings my fellow finance professionals. When I began my career in municipal finance (nice try, but I won't tell you when), suffice it to say that things were a bit simpler than they are now!...[Continue Reading](#)